

J. Anthony McClure

3211 Mockingbird Ln
Dallas. Texas 75204

QUALIFICATIONS

Wide-ranging marketing and management accomplishments in global and domestic programs and procurement. First-hand knowledge of international security, logistics, organizational planning, resource and personnel management, and administration. Significant achievement in negotiation of issues in political sensitive environments. A consistent track record of winning bottom line results and growth. Language skills include conversant in German, Spanish with a brief refresher, and some French

WORK HISTORY

1996-Present - The Peregrine Group International

President

Provide consulting and development to major industries and the US government in areas of security, terrorism, marketing and management. Activities include threat assessment, risk analysis, security training and simulation, security briefings, corporate security analysis, marketing analysis and research, new business development, and executive management. Clients include global businesses in such fields as governments, transportation and supply chain management, and entertainment.

2002 - 2018 - Texas by Texans/ATS Partners, Inc.

President and COO

Led the inception of an e-commerce company that provided products made only in Texas by Texans. Oversaw an operation that included over a 150 state-wide vendor organization with a myriad of products including clothing, food, arts, accessories and Texas

only unique products with a global customer base. Led the assimilation of the complete IT integration and e-commerce marketing and also the shipping and distribution network.

1989-1996 - E-Systems (a Raytheon Company as of 1995)

Regional Director - Europe, Middle East and Africa

Instrumental in marketing/procurement/proposal activities in a wide range of products throughout the entire region. Introduced marketing, sales, service and support and after sales activities a mass data management and data storage system for major oil companies, weather bureaus, universities, large manufacturing firms, and governments. Responsible for marketing satellite communications on aircraft and ships; advanced data and voice secure communications involving law enforcement and special government departments; VIP and special cargo tracking for large vehicle fleets and transportation companies; and multi-media language and skills training marketing in Central Europe after democratization and in South Africa. Involved in the sale of transportation, management and traffic control systems for major municipalities in the Netherlands and Greece. Provided telemedical radiological hardware and software in regional and local medical authorities and hospitals. Responsible for the sales of secure identification documents (ID cards, passports, card entry systems, etc.); non-destructive testing systems for aircraft engines and structures; and law enforcement security devices for police, immigration services and customs agencies. Managed a large organization of Value Added Resellers (VARs), Original Equipment Manufacturers (OEM's), distributors and agents throughout the region for sales and followup sales and service support. Involved in many classified programs. Represented the company in several European Union (EU) and NATO agencies and regulatory groups for customs, intellectual property rights and standards.

1985 - 1989 - Teledyne Electronics

Marketing Manager - Europe, Middle East and Africa

Marketed a large variety of products related to aircraft self-protection and identification for military and commercial aircraft in a nineteen nation region. These products included on-board electronic devices, ground systems and testing equipment. Also chaired a large US industry organization responsible for the promotion and protection of US products and interests in European governments and industries. Directed a large representational organization which provided marketing and sales support for the region.

1983 - 1985 - US Army Transportation Corps

Director of Combat Developments

Managed a staff of 200 military and Department of Defense civilians responsible for the entire definition, testing, examination and proposed procurement for new major transportation and logistics for the US Army and other Services. Equipment included a new wheeled transportation fleet and a revolutionary field logistics tracking and support system. Much of this equipment was successfully deployed in Operation Desert Storm and subsequent US Forces deployments and actions world-wide including Bosnia, Afghanistan and Iraq.

1980-1983 - US Embassy, Bonn Germany

Defense Armaments Cooperation Officer

The first officer appointed to be responsible for the arms cooperation between the US and a major ally. Provided management and leadership in a wide variety of requirements for the US/German Ministries of Defense. Major accomplishments include the sale of the Patriot Missile System to Germany; the sale of German destroyers to Greece and Turkey; and several other classified actions. Awarded the Defense Meritorious Service Medal.

TEACHING

Adjunct Professor, Graduate Business School

Adjunct Professor, Graduate Schools of Business - Southern Methodist University, Dallas Baptist University

EDUCATION

BA, European History, Texas A&M University, Honor Graduate

MBA, Transportation Distribution and Marketing, Michigan State University, Honor Graduate

MA, European History, Michigan State University, Honor Graduate

US Government education - Industrial College of the Armed Forces (Doctoral level), Command and General Staff College (MBA level), Defense Procurement School, US Army Inspector General, and Defense International Security and Arms Management. Honor graduate of most of these schools

Amadeus International Executive Management and Leadership Development program

Military Awards

Bronze Star, Air Medal (2), Defense Meritorious Service Medal, Meritorious Service Medal (3), Army Commendation Medal, Vietnamese Cross of Gallantry, Combat Infantry Badge, Airborne Wings, Vietnam Campaign Medal(4), Vietnam Service Medal, Armed Forces Expeditionary Medal and several other awards and medals