Class of 2023 Employment Report

Two-Year Full-Time MBA

SMU Cox
Career Management Center

Summary – Class Statistics

Received Offer

90% Within 3 months of graduation

80% By graduation

Accepted Offer

84% Within 3 months of graduation

80% By graduation

94% received and accepted offers within 4 months of graduation

Base Salary

$135K Average (Mean)

$128K Median

Signing Bonus

$33K Average (Mean)

$30K Median

Summary represents high-level overview of class placement with some categories combined for simplicity – detailed breakouts available in subsequent pages. Percentages rounded to the nearest whole and may not total 100 as a result.

Full report conforms to MBA CSEA Reporting Standards.

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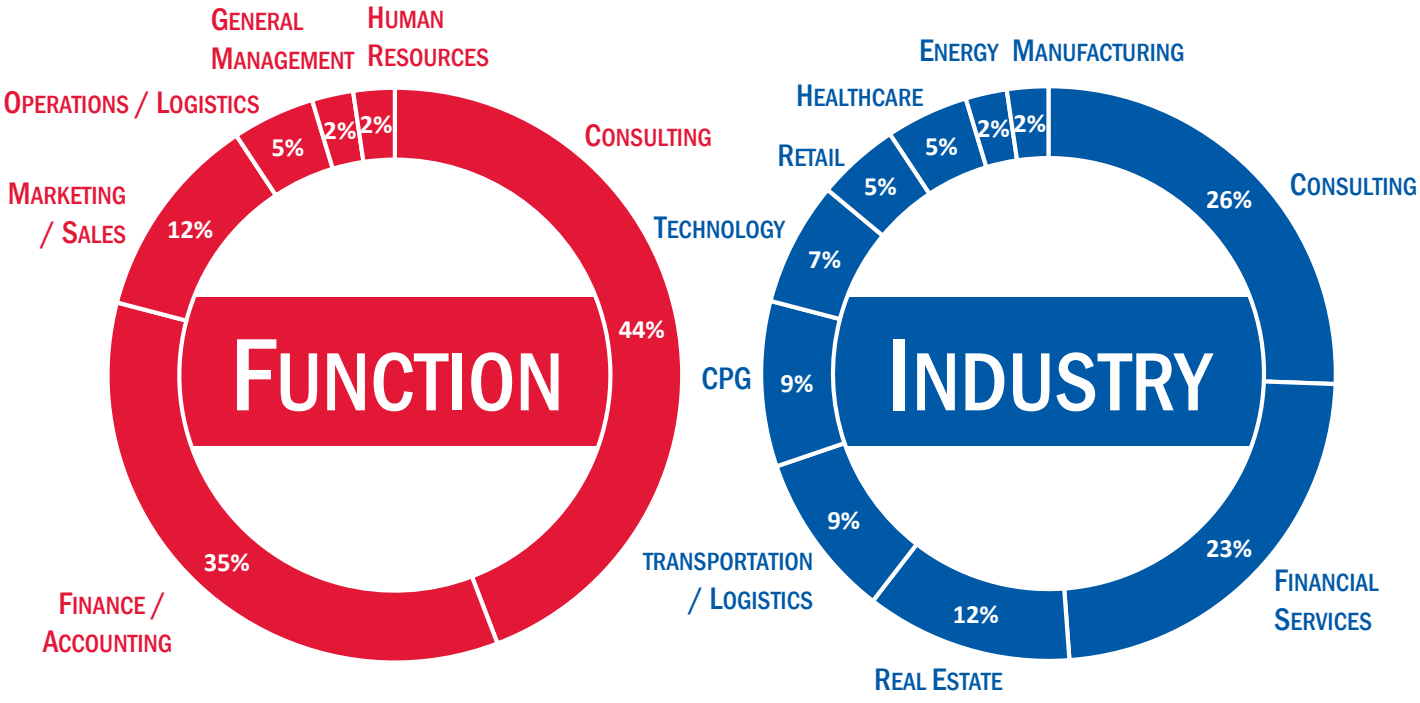
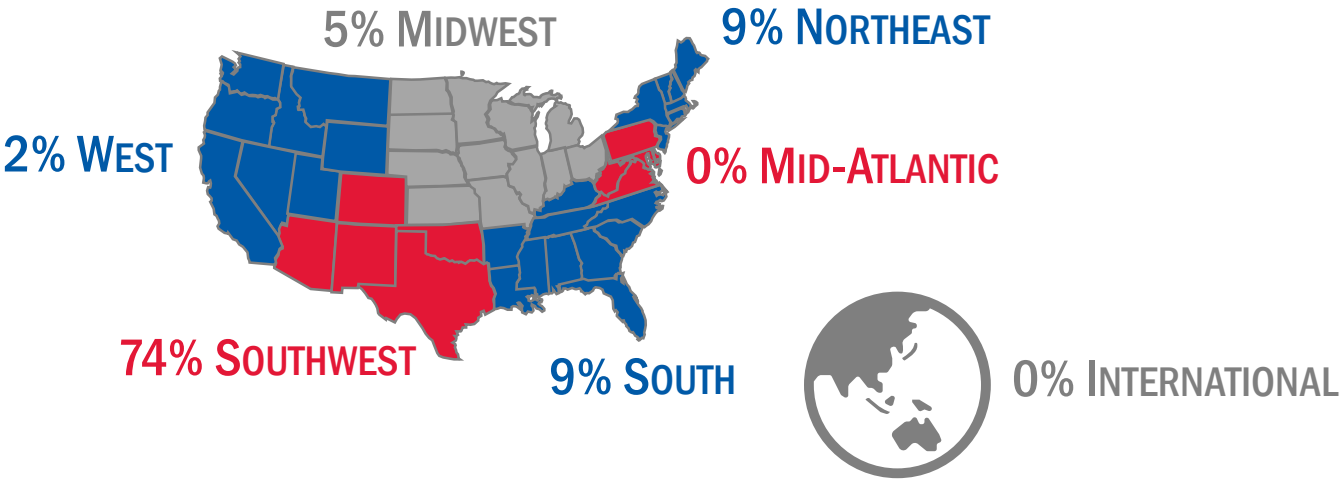
Summary – Job Placement Breakouts



Geography



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Summary – Hiring Companies

7-Eleven

Accenture

Amazon

American Airlines

American Express

Anheuser Busch

Clavis Capital Partners

Constellation REP

Cresa

Danfoss

Ericsson

Ernst & Young (EY)

FTI Consulting

Generational Equity

Hanwha Q-Cells

Humana

Infosys

J.P. Morgan

JPMorgan Chase

Kearney

Mandelbaum & Mandelbaum

McKinsey & Company

Microsoft

Paceline Equity Partners

PepsiCo

PIMCO

Proctor & Gamble

PwC

R. Lacy

Sam's Club

Southwest Airlines

The Chartis Group

Transition Capital Partners

Trinsic Residential Group

Wells Fargo

Wells Fargo Securities

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Details – Work Authorization / Offer & Acceptance Timing

Work Authorization Categories	Permanent Work Authorization	Non-Permanent Work Authorization	Total Graduates
Seeking Employment	**44**	**7**	**51**
Company-sponsored / Already Employed	-	3	3
Continuing Education	-	-	-
Postponing Job Search	-	-	-
Starting a New Business	1	-	1
Not Seeking For Other Reasons	11	-	11
Not Seeking Employment	**12**	**3**	**15**
No Information	-	-	-
Total Graduating Class	**56**	**10**	**66**

Percent of Class with Available Data 100.0%

Timing of First Job Offer	Total	By Graduation		Between Graduation & 3 Months After Graduation		Total Receiving Offer	
		Number	Percent	Number	Percent	Number	Percent
With Permanent Work Authorization	44	34	77%	5	11%	39	89%
With Non-Permanent Work Authorization	7	7	100%	-	-%	7	100%
All Graduates	**51**	**41**	**80%**	**5**	**10%**	**46**	**90%**

Timing of Job Acceptances	Total	By Graduation		Between Graduation & 3 Months After Graduation		Total Accepting Offer	
		Number	Percent	Number	Percent	Number	Percent
With Permanent Work Authorization	44	34	77%	2	5%	36	82%
With Non-Permanent Work Authorization	7	7	100%	-	-%	7	100%
All Graduates	**51**	**41**	**80%**	**2**	**4%**	**43**	**84%**

Permanent Work Authorization is defined as U.S. Citizens or Permanent Residents. Percentages rounded to the nearest whole and may not add to 100 as a result.

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Details – Job Sources

Sources of Accepted Jobs	Number	Percent
Conversion of internship; internship obtained through school sources	20	47%
Scheduled interviews on or off campus for full time employment	-	-%
Job postings on school career systems, resume books, resume referrals by career center	2	5%
Activities supported by career center (i.e. job fairs/conferences, employer events, information meetings, school promoted job boards)	2	5%
School network/resources (i.e. faculty referrals, alumni referrals, classmates, campus speakers, treks, club events, class projects)	2	5%
Other school-facilitated source	-	-%
Total School-Facilitated Activities	**26**	**60%**

Conversion of internship; internship obtained through graduate-initiated sources	9	21%
Personal contacts (i.e. previous employers, family, friends outside of school, etc.)	4	9%
Online job postings (i.e. social media/LinkedIn, Indeed, company websites)	4	9%
Other graduate-facilitated source	-	-%
Total Graduate-Facilitated Activities	**17**	**40%**
No Response	-	-%

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Details – Overall Base Salary & Signing Bonus

Base Salary	Number Reporting	Mean	Median	Low	High
With Permanent Work Authorization	33	$131,845	$127,000	$70,000	$192,000
With Non-Permanent Work Authorization	7	$147,543	$175,000	$60,000	$175,000
Total	**40**	**$134,593**	**$128,000**	**$60,000**	**$192,000**

Percent Reporting Base Salary of Total Accepting Employment 93.0%

Signing/Starting Bonus	Number Reporting	Mean	Median	Low	High
With Permanent Work Authorization	25	$33,580	$30,000	$5,000	$135,000
With Non-Permanent Work Authorization	6	$29,467	$30,000	$2,500	$54,300
Total	**31**	**$32,784**	**$30,000**	**$2,500**	**$135,000**

Percent Reporting Signing/Starting Bonus of Total Reporting Salary 77.5%

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Details – Base Salary By Function / Industry

Function	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Consulting	19	44%	19	$148,868	$160,000	$98,000	$192,000
Finance / Accounting	15	35%	13	$120,923	$127,000	$60,000	$180,000
General Management	1	2%	1	*	*	*	*
Human Resources	1	2%	1	*	*	*	*
Marketing / Sales	5	12%	4	$119,350	$119,000	$109,400	$130,000
Info Technology	-	-	-	-	-	-	-
Operations / Logistics	2	5%	2	*	*	*	*
Other	-	-	-	-	-	-	-

Industry	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Consulting	11	26%	11	$172,045	$175,000	$137,500	$192,000
Consumer Packaged Goods	4	9%	4	$121,750	$127,000	$105,000	$128,000
Energy	1	2%	1	*	*	*	*
Financial Services	10	23%	10	$129,000	$125,000	$70,000	$180,000
Government	-	-	-	-	-	-	-
Healthcare	2	5%	2	*	*	*	*
Hospitality	-	-	-	-	-	-	-
Manufacturing	1	2%	1	*	*	*	*
Media / Entertainment	-	-	-	-	-	-	-
Non-Profit	-	-	-	-	-	-	-
Real Estate	5	12%	2	*	*	*	*
Retail	2	5%	2	*	*	*	*
Technology	3	7%	3	$122,267	$126,000	$98,000	$142,800
Transportation / Logistics	4	9%	4	$117,100	$116,200	$108,000	$128,000
Other	-	-	-	-	-	-	-

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* Salary not reported for less than three data points.

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Details – Base Salary By Geography / Major / Experience

Geography	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
US - Mid-Atlantic	-	-	-	-	-	-	-
US - Midwest	2	5%	2	*	*	*	*
US - Northeast	4	9%	3	$141,000	$128,000	$120,000	$175,000
US - South	4	9%	4	$112,250	$107,000	$60,000	$175,000
US - Southwest	32	74%	30	$137,930	$130,000	$70,000	$192,000
US - West	1	2%	1	*	*	*	*
North America - Non-US	-	-	-	-	-	-	-
Asia	-	-	-	-	-	-	-
Europe	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-
Latin America & the Caribbean	-	-	-	-	-	-	-
Oceania	-	-	-	-	-	-	-

US Region Breakdown By State

Mid-Atlantic: Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia
Midwest: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
Northeast: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, Vermont
South: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee
Southwest: Arizona, Colorado, New Mexico, Oklahoma, Texas
West: Alaska, California, Hawaii, Idaho, Montana, Nevada, Oregon, Utah, Washington, Wyoming

Undergraduate Major	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Technical	10	23%	9	$158,422	$175,000	$123,000	$180,000
Business	14	33%	14	$128,500	$127,000	$70,000	$180,000
Other	19	44%	17	$126,994	$120,000	$60,000	$192,000

Professional Experience	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Less Than 1 Year	2	5%	2	*	*	*	*
1-3 Years	11	26%	11	$111,309	$105,000	$98,000	$175,000
3-5 Years	15	35%	13	$142,369	$140,000	$60,000	$188,000
Over 5 Years	15	35%	14	$146,179	$143,750	100,000	$175,000

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